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Dynamics Have Changed: *EDI Now a Necessity for Manufacturers*

Aurora, Illinois, May 2, 2017. Global Data Sciences, (GDS), a specialized consulting firm that identifies and resolves known and unknown inventory problems for customers, identifies an increasing need for Electronic Data Interchange (EDI) in the marketplace. According to Michael Mantzke, CEO of GDS, “EDI software is nothing new, especially to big box retailers. But the surge in growth for e-commerce in manufacturing as a whole has changed, and many companies now consider adoption of EDI critical to their success.”

In the United States, online sales are expected to reach \$523 billion by 2020. This online growth is forcing retailers of all sizes to optimize their supply chains and work closely with suppliers to accommodate the surge in e-commerce. In turn, manufacturers and distributors must work toward the same well-timed response and find the best way to leverage EDI to keep up with e-commerce growth.

In 1991, not quite 12,000 companies were using EDI. Today well over 500,000 companies rely on EDI to communicate to business partners. EDI started as a tool specifically for retailers but quickly made its way to manufacturers and suppliers. By enabling them to streamline their order processing capabilities, EDI helps make it easy for retailers and distributors to communicate swiftly and reliably. “In terms of business-to-business relationships and communication, EDI’s significance to the manufacturing industry is undeniable,” says Mantzke.

As a system for exchanging business documents, EDI comes with many advantages. Along with automating sales and purchase transactions, it improves the relationship between companies and their customers. The reality is: EDI virtually eliminates manual data-entry errors, and it’s likely the only way a company can increase productivity without an increase in hiring. According to Mantzke, “It’s no wonder why industry experts claim this electronic communication method is now an essential tool for manufacturers that seek a competitive edge in the marketplace.”

About Global Data Sciences:

Global Data Sciences, Inc. (GDS) identifies and resolves known and unknown inventory problems that *eliminate* operational inefficiencies and *increase* profits for customers. To accomplish these goals, GDS uses scientific, data-focused approaches and proven techniques to develop and execute sound strategies that increase company value and uncover hidden opportunities, producing tangible and measurable results. GDS’s expertise includes supply chain and inventory management, global operations, process and procedure optimization, systems integration and optimization, and cyber-security and data analytics. For additional information, please call 630 299-5196, visit www.globaldatasciences.com, or email info@globaldatasciences.com.